



# NORTH HAMPSHIRE INTERNATIONAL TRADE CENTRE

## FACT SHEET: Doing Business with the European Union

The Chamber's International Trade Centre can advise local companies wishing to develop their business with the European Union.

To enhance our usual export support services, we work closely with the local **European Information Centre** whose function is to provide detailed information on all matters related to the EU and its member states. The E.I.C. for Central Southern England is located in Southampton, and its Head has held regular **Clinics** in north Hampshire since April 2002, when local businesses could, by appointment, discuss on a one-to-one basis any problem or matter relating to the EU or to trading with the Euro.

The Chamber also promotes the highly successful **Partenariat** matchmaking events that are held each year in a different European city and are a very cost-effective way for small and medium sized companies to develop their business with mainland Europe. For companies unable, or not quite ready, to participate fully in a Partenariat, the Chamber can arrange for a low cost "halfway house" option.

**For further information about the Clinics and Partenariats, contact the International Trade Centre on tel: 01256 352275, fax: 01256 479391, e-mail: [internationaltrade@nhcci.co.uk](mailto:internationaltrade@nhcci.co.uk)**